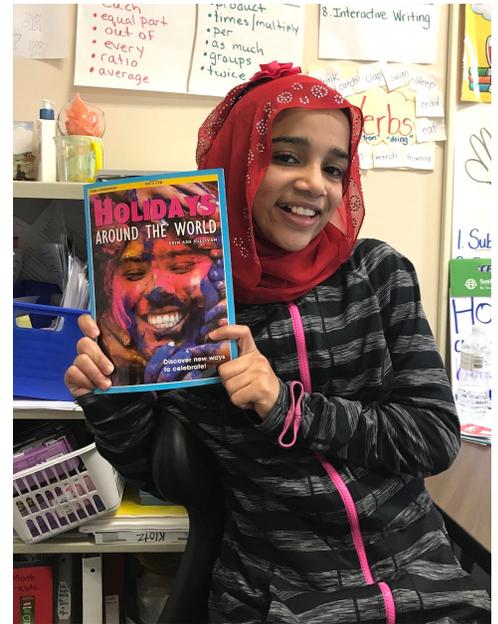


Rochester Education Foundation

2016 in Review



Dear friends,

What does it take to help a student succeed? That depends on the student.

For Aliciana, it was a bassoon. Although she was talented enough to receive instruction at the Eastman Community Music School, Aliciana knew she needed her own instrument to play the bassoon in college – and to audition for that opportunity. REF was able to team up with donors in and out of Rochester to purchase a used bassoon for this talented student as she entered her senior year. Flash forward to late 2017, and Aliciana is headed to Crane school of Music at SUNY Potsdam -- with her bassoon.

For James, success involved filling out the college financial aid form through one of REF's special FAFSA Fest events, where we provide free help filling out the form.

For Selam, it was getting the first book she ever owned through our Teachers' Choice program – then reading it to her younger sister.

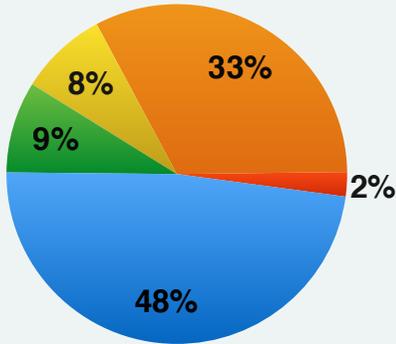
Whether REF is donating its annual Musical Instrument Award, donating new books or offering FAFSA Fest events, our focus is on the success of Rochester's youth. Thank you for helping us enable more city students to know success – and to forge positive opportunities for themselves.

Pat Braus
Pat Braus
Executive Director

Susan Kaufmann
Susan Kaufmann
Board Chairperson

2016 Financials

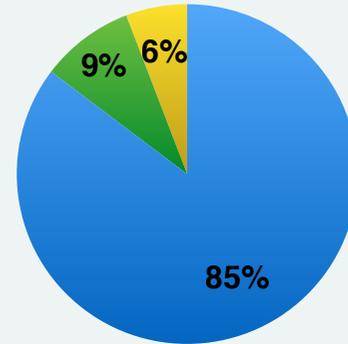
2016 Support & Revenue



- Gifts, Grants & Contributions: \$221,976
- In-Kind Contributions: \$40,240
- Recognition Event: \$38,577
- Program Revenue: \$150,655
- Investment Income & Gains: \$10,693

Total Support & Revenue: \$462,141

2016 Expenses



- Program Expenses: \$399,098
- Management & General: \$41,600
- Fund Raising: \$27,243

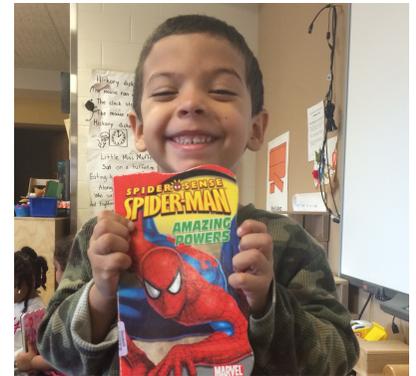
Total Expenses: \$467,941

Net Assets- Beginning of year: \$285,560, End of year: \$279,760

Second Graders at School #23 Become Super Hero Readers

Our **Teacher's Choice** literacy program provides teachers with up to 200 new books to be used in fun classroom projects. One project this year focused on being "super readers" and used high-interest books to build students' excitement.

Since launching Teacher's Choice, we have supplied students and teachers with over 40,000 books!



Thank you to our major sponsors!

Champions of Learning: \$10,000 and Up
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Thank you to our sponsors!

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Algonquin Campership Fund
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Diane & John Caselli
Kathleen Parrinello

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Margaret Burchell

In Honor of Patricia Braus

Jane Braus

In Honor of Ed and Maggie Cavalier on Their 70th Birthdays

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In Memory of Helen C. Cooper

Robert Cooper

In Memory of Thomas Erbland (Music)

Ann Germanow

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Leslie Levy

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In Honor of Patrick Phillips (Wilson Outdoors Club)

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Ruth Marchetti

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Julie Sherman

In Memory of Robert Slaughter

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In Memory of Charles Stokes, III

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Every child deserves a great education.



Rochester Education Foundation

2016 in Review



250 Mill Street
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Annual Report Enclosed